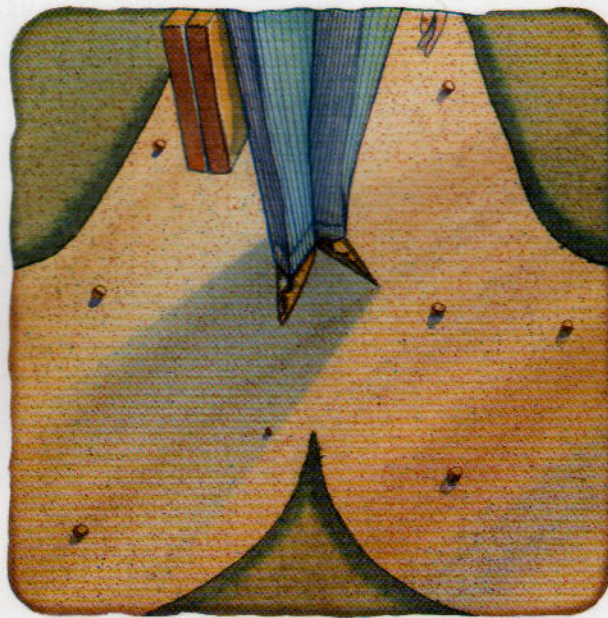


HOW DO YOU FIND A RELIABLE UNIX OEM PARTNER?







CHOOSE FUTURE ADAPTABILITY

If you are looking for a complete UNIX computer system to extend your existing product line, make sure you choose a supplier that is flexible enough to meet all your requirements. Initially, you may prefer to buy complete systems, but as volumes build up your supplier should be able to adapt to your changing needs. With increasing volumes, local assembly and even complete manufacturing licences must be available if you are to get maximum benefit from your efforts. That is why you should look to Diab Data, the flexible UNIX OEM supplier.

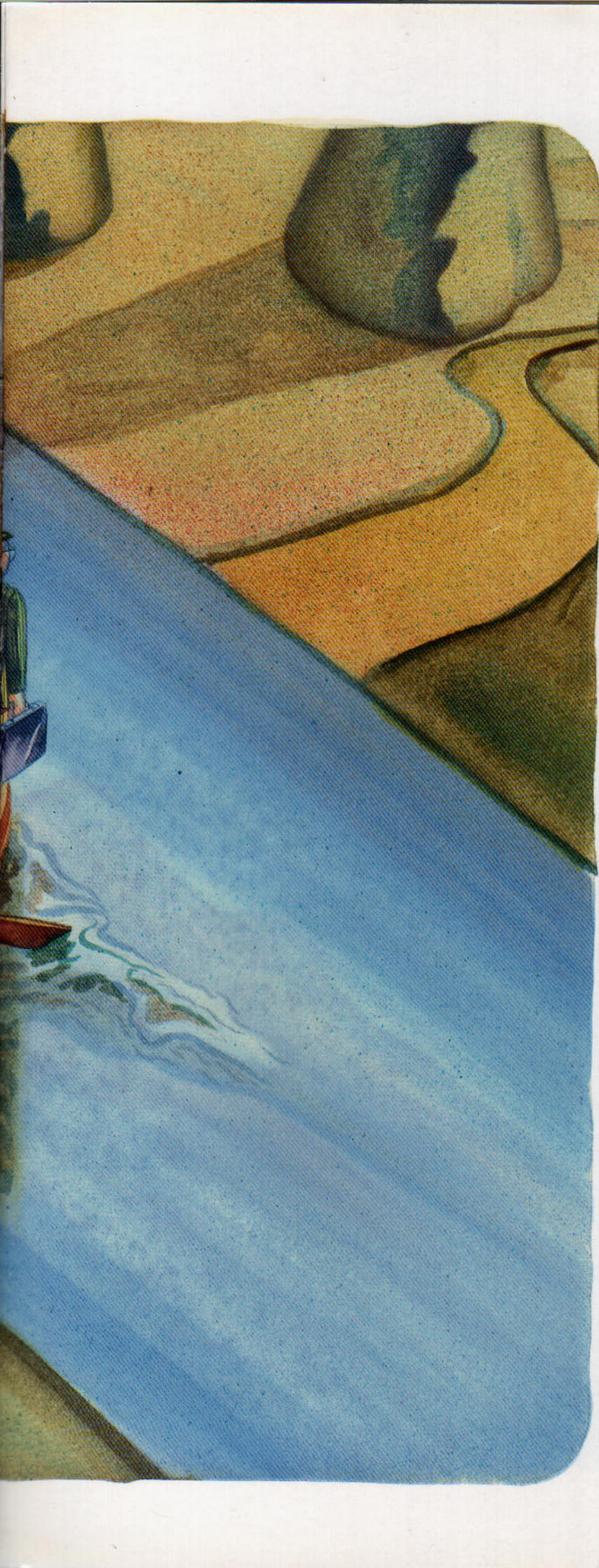
At Diab Data, we offer you a complete range of products and services aimed at the special needs of OEM customers:

- complete systems
- subsets of systems
- system components
- manufacturing licences covering multi-user and multi-processor real-time UNIX V systems based on the Motorola family of microprocessors.

In addition, our family of advanced UNIX computers can be designed or modified to meet the special requirements of specific systems - be it hardware, software or distribution.

At Diab Data, we will meet all your requirements, from delivery of complete systems to licence agreements giving you the right to manufacture Diab Data UNIX computers in your own plant and under your own trade mark.





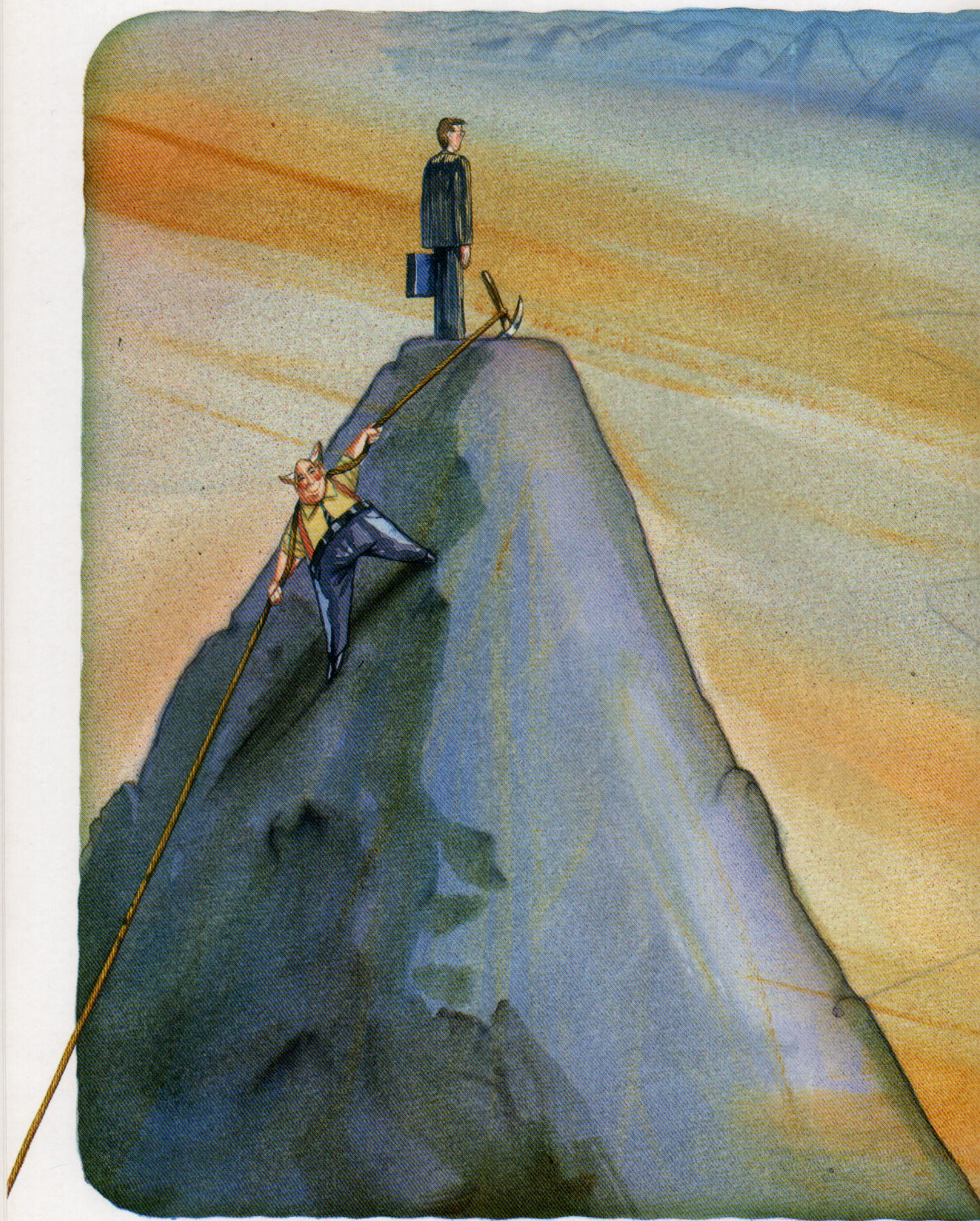
STAY WITH THE SPECIALIST

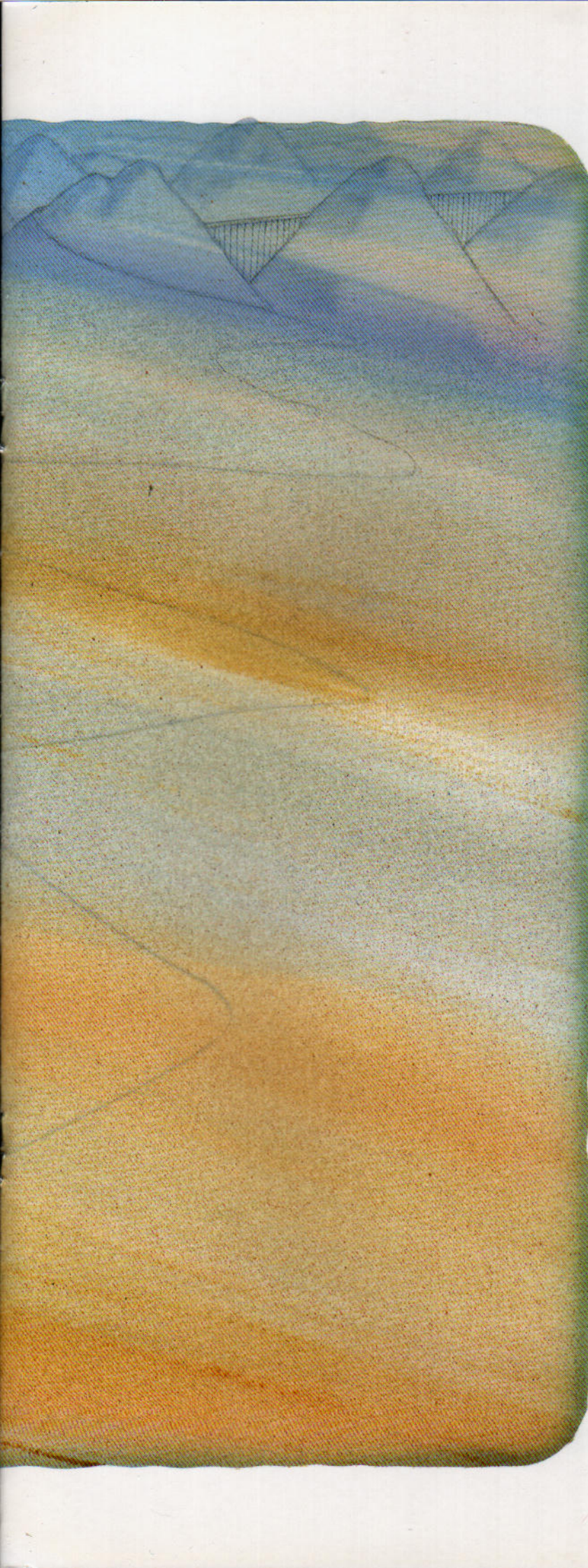
Ever since we started to develop and manufacture computer systems in the early 70s, we have never compromised. Our philosophy has always been "Do one thing, and do it well". That means that when you choose Diab Data as your OEM partner, you choose a true UNIX expert.

* But being a UNIX expert is not enough for us. D-NIX, our improved UNIX version, gives you superior performance and lower response times compared to standard UNIX and is yet fully compatible with the UNIX System V Interface Definition (SVID). We are also totally committed to the POSIX standard.

Number one after extensive evaluation

Sweden is considered the country where UNIX holds its strongest position in the world. In this environment of experienced and demanding users, Diab Data has been in the lead for many years. In 1987, as well as in 1985, Diab Data's computers were rated first in comprehensive governmental evaluations of all UNIX systems suppliers on the market for both civil and defence applications.





TRANSFER OF KNOWLEDGE

When you invest in Diab Data, it is not just an investment in first-class hardware and software, but in "humanware" as well. The transfer of know-how is vital to the success of any OEM relationship. This is the humanware we have built up during our years of experience with OEM customers. Through the years, we have developed comprehensive training programmes and extensive support services to ensure that our technology and expertise is transferred to our clients.

Broad OEM training programmes

We can customise our training and support programmes to meet your needs as an OEM partner. Whether you buy complete computers, modules or parts of systems, components, software or licence agreements, we can arrange extensive scheduled training programmes for your sales people, system managers, programmers and service engineers at our Diab Data Institute or, if you prefer, at your site.

Dedicated OEM support department

At Diab Data we recognize the special support needs of OEM customers and have a special department for this purpose. Our OEM Support Department is always on hand to assist you, with specialised support groups for hardware, software, communications and marketing.

Our Hot-line Support service provides you with telephone access to product specialists and installation experts, who can give you immediate assistance and advice on isolating and correcting errors.

We also have special facilities for quick deliveries of urgently needed spare parts.

"Diab Interface", our periodic newsletter, keeps you up-to-date with the latest news and developments from Diab Data.





TRUST IS CRUCIAL

Since the company was founded in 1970, Diab Data has been concentrating on high-tech computer modules for industrial applications, data collection and process control. In 1982, our first multi-user system based on UNIX V was introduced. In the same year, we also launched our own real-time UNIX, the D-NIX operating system.

To date, Diab Data has more than 2,000 UNIX installations worldwide, 40,000 PC installations, and over 100,000 computer modules for industrial applications installed.

Experience and resources ensure quality

Diab Data is part of a group of companies that also develops some of the world's most sophisticated telephone and communication systems. Our computers are assembled by the same people who manufacture the AXE digital telephone system. This ensures that Diab Data's products are manufactured to strict quality assurance standards and in a facility with extensive delivery capacity.

This also means that we have the resources to maintain an extensive long-term research and development programme to ensure that we maintain our position at the front line of UNIX technology.





THIS IS THE BEGINNING

Diab Data is your total OEM supplier of UNIX systems and technology. We provide complete technical and marketing support with comprehensive training programmes. Our concept as an OEM supplier is to make our expertise easily available – in our products as well as in our support services. To us, a contract is not an end in itself – instead, it is the beginning of a new and continuing partnership.

Get to know us better – Diab Data, our products and our services.

WELCOME!

AN INTEGRATED RANGE OF HARDWARE AND SOFTWARE PRODUCTS

Diab Data offers you a comprehensive range of products and services:

- flexible multi-user systems
- real-time operating system
- data communication
- network facilities
- system development tools

all adhering to industry and de facto standards. Thanks to the UNIX V standard and our open system architecture, we can easily integrate the latest technology advancements into our systems.

Flexible multi-user systems

Diab Data's family of high-performance minicomputers is suitable for both administrative and technical applications. The computers are based on Motorola 68020/68030 processors.

Supporting from one to over a hundred users, our computers are equally suitable for both small and large systems - in fact, for everything from office machines to factory automation.

Our computers are available in compact business cabinets as well as standard 19-inch rack mountings. All Diab Data computer models may be upgraded in modules, making it easy to configure a system for your specific application.

D-NIX, a real-time operating system compatible with UNIX System V

D-NIX is designed to meet the requirements of high performance and short response times while maintaining full UNIX compatibility with the System V Interface Definition (SVID). Using the enhanced D-NIX operating system, Diab Data's computers are

well-suited for a wide range of applications including on-line transactions, process control, factory automation, transaction processing and data acquisition.

Real-time performance is also an advantage in the administrative area since it provides more power to support sophisticated office automation, spreadsheets and other business applications.

The fact that we have designed both the computer and the operating system means that you benefit from more efficient utilization of system resources - in other words, better overall performance and increased reliability.

Full coverage of communication and network facilities

An extensive communications software package has been developed for Diab Data's computer family. Via the intelligent communication processor board, our computers are easily connected to other systems. They can also be used as gateways for remote terminals and data transfer functions.

By using standard TCP/IP and Ethernet LAN our computers can be connected to other local systems, providing you with full flexibility to mix systems from different vendors.

A large variety of development tools

Along with the hardware systems, Diab Data offers you an extensive range of systems software, 4GL database products and system development tools - in fact, all the facilities you need for an easy and efficient applications development environment.



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